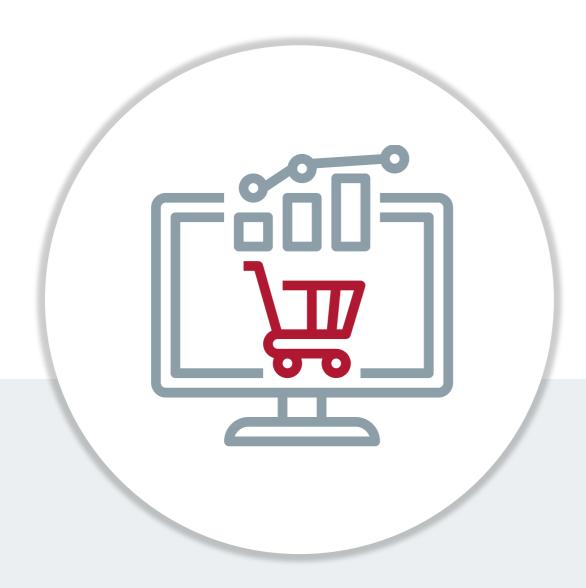


Innovate with purpose

Products and services driven by innovation to be better, smarter and simpler.



FOR INDIVIDUALS

Simplify experiences

Create intuitive engagements

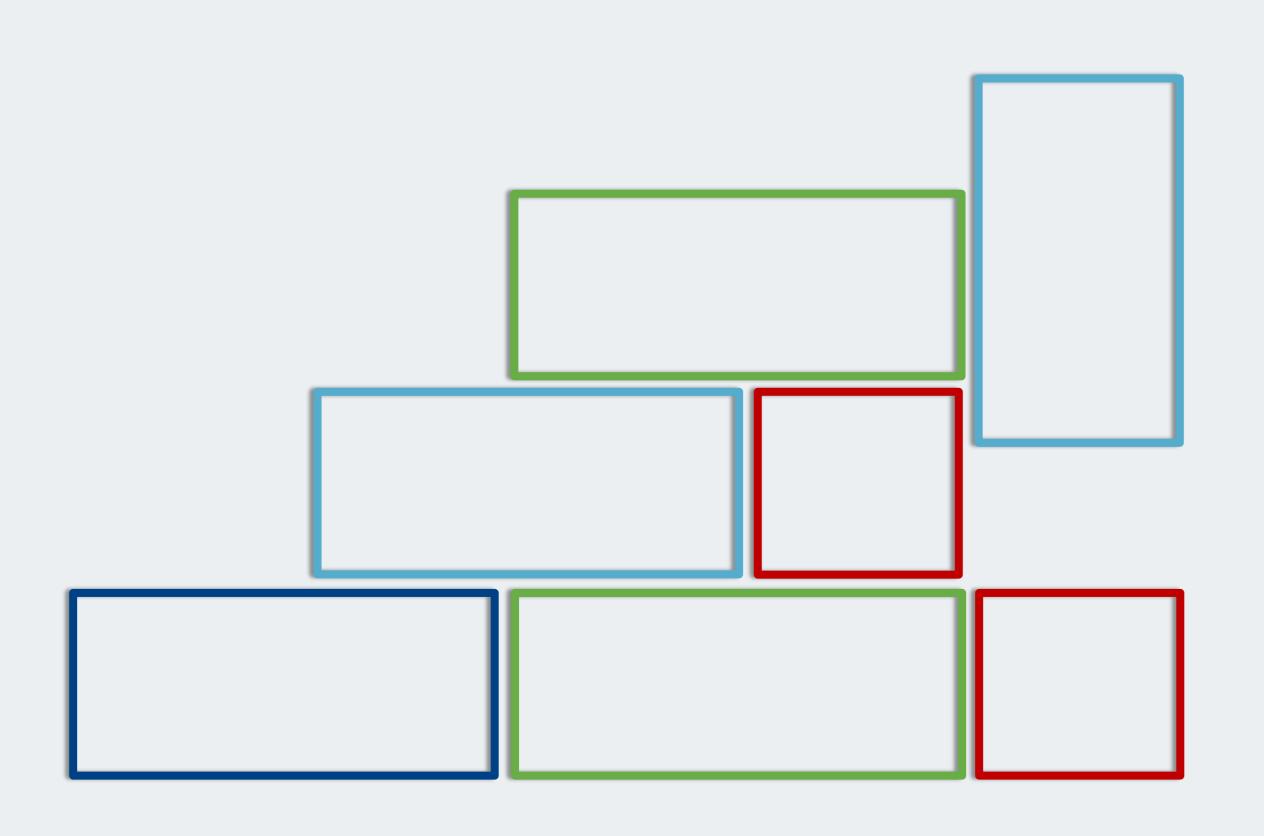
Motivate action



FOR THE PLAN

Make administration easier
Improve plan performance
Protect plan and participant data

Build on curiosity



INSIGHTS INSPIRE AN EVER-EVOLVING INNOVATION BLUEPRINT

- Plan and individual feedback
- Advisory board input
- Data analytics
- Market and industry trends
- Cybersecurity advancements

Innovation with impact

Lifetime Income ScoreTM

Deployed to millions of participants, plans and advisors as a new definition of retirement progress

Empower Dynamic Retirement Manager™

Introduced advice at the point investors need it most

Advisor Managed Accounts

Introduced the advisor's retirement strategy and reinforces their brand

The Empower Personalized Experience

Offers a 360° view of savings, debt, budgeting and more, enabling individuals to take control of finances; enable Spanish in iOS and Android apps



2015



2016



2017



2018



2019



2020



2021

New app and Apple watch® app

Enhanced mobile experiences; plan enrollment code simplifies participation; heightened multifactor authentication provides greater protection

Empower Health Savings Account (HSA)

Shifted emphasis from spending to saving, dramatically increasing participation and accumulation

Personalized, progressive campaigns

Delivered 1:1 messaging and 6x impact of traditional campaigns

Empower Android app

Deployed the Empower Retirement app to Android users

Fully transactional Spanish website

Enabled action of Spanish language preference on participant website

Insights to maximize plan benefits

Plan Service Center and Partnerlink landing pages received facelifts to include more plan insights

Empower innovation blueprint

VISION

Retirement income

Enriching the Plan Service Center

Improving payroll

BUILD

Empower Personalized Experience

My Total Retirement & advice

Retirement Planner

Personalized messaging

Safeguarding plan access

Prioritizing security

LAUNCH

On-the-go technology

Thorough Spanish experience

Natural language recognition

Empower Student Debt Solution

Achieving financial wellness

Comprehensive fiduciary advice

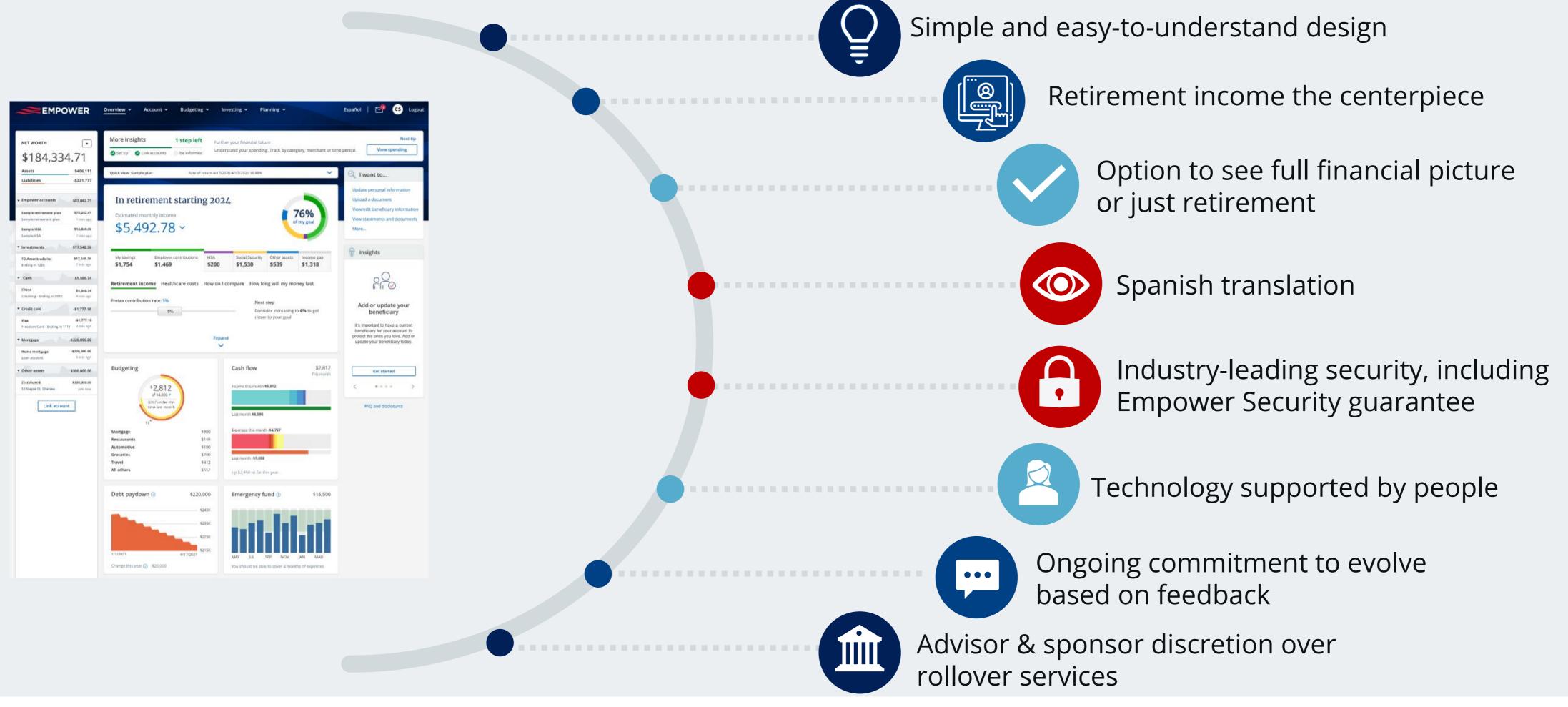
Plan improvement toolkit

Plan analytics

Plan performance insights

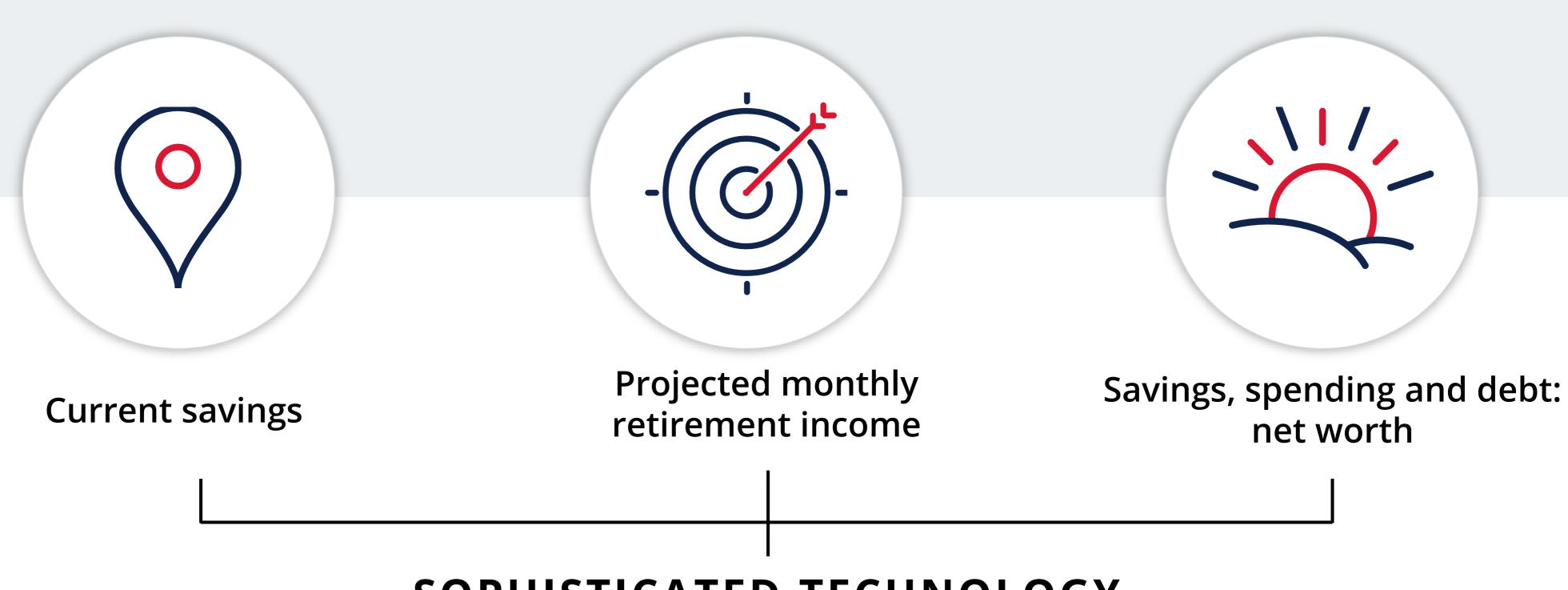


Empower Personalized Experience



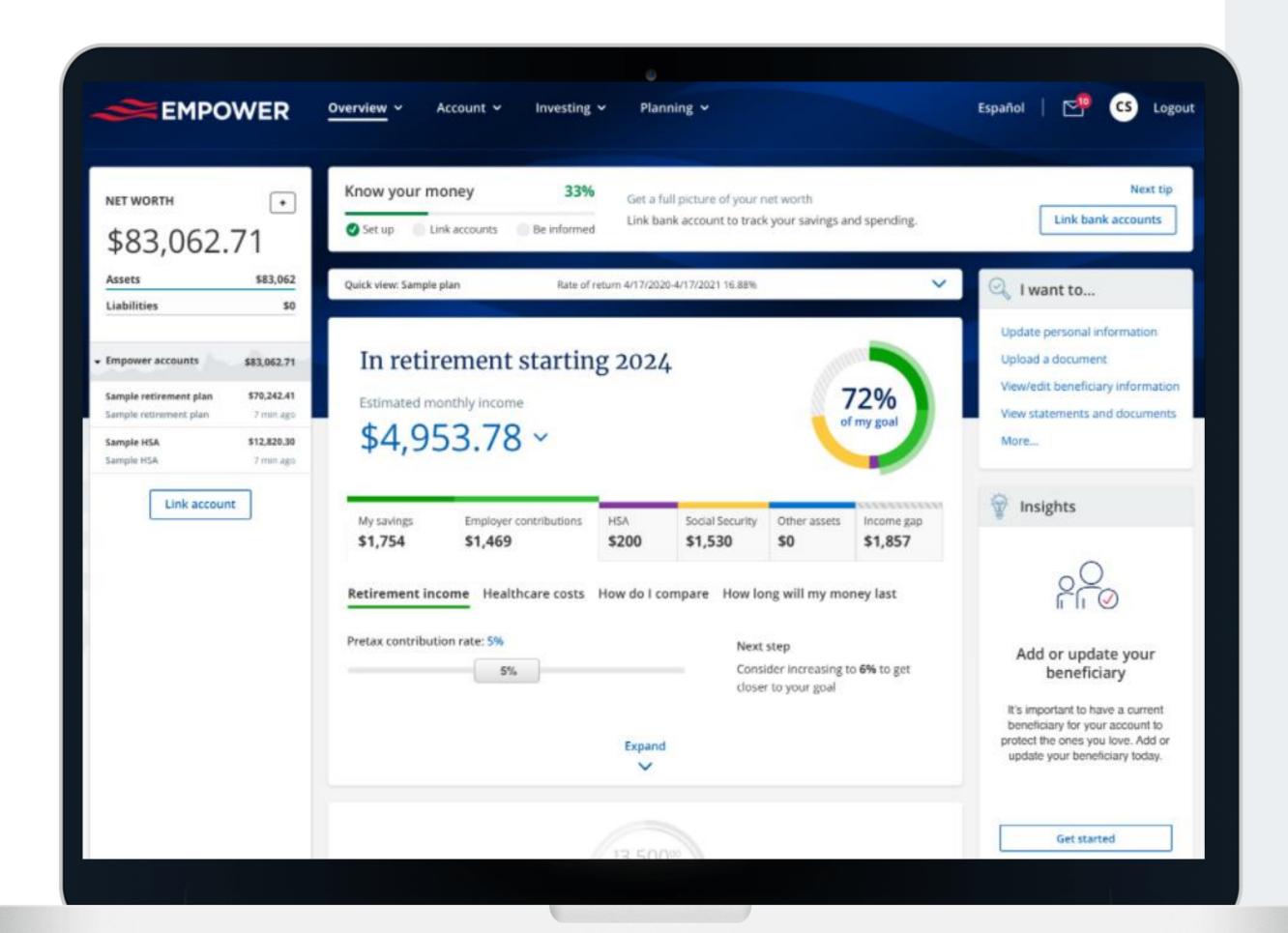


Three-dimensional savings



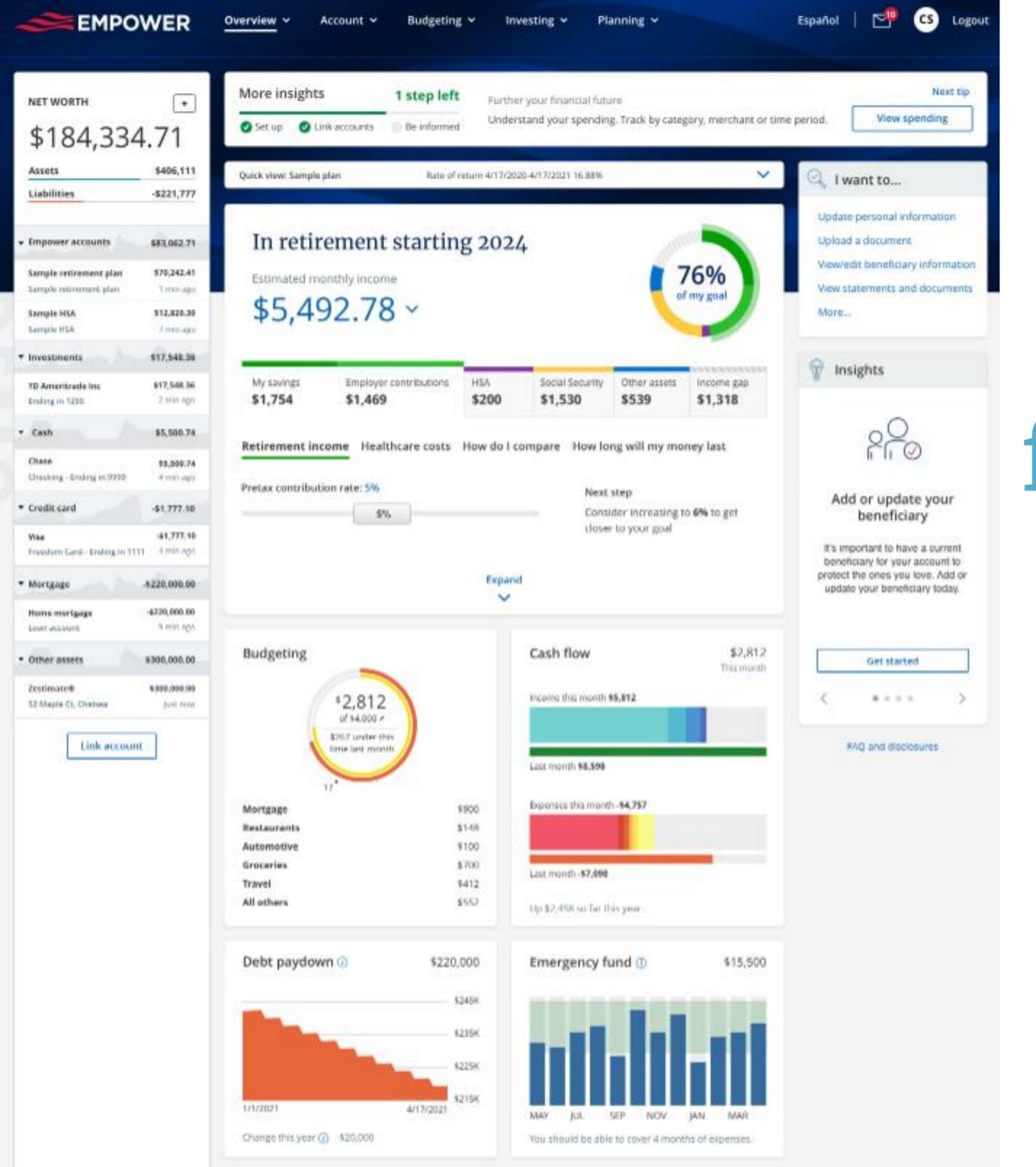
SOPHISTICATED TECHNOLOGY SUPPORTED BY PEOPLE





A tailored view based on personal finances

- Begins with a view focused on retirement income
- Expands as financial needs grow more complex
- Offers 1:1 messaging focused on basic financial wellness
- Includes financial counselors available to help





Engaging individuals to build financial confidence

- Three-dimensional view of current savings, estimated retirement income and net worth
- Content is customized to an individual's financial situation
- Personalized "next steps" guide individuals
- Intuitive financial dashboard helps simplify budgeting, cash flow, debt paydown and emergency savings
- One-click navigation provides easy access to often-used retirement plan functionality
- A simple, mobile-first design matches today's busy lifestyles

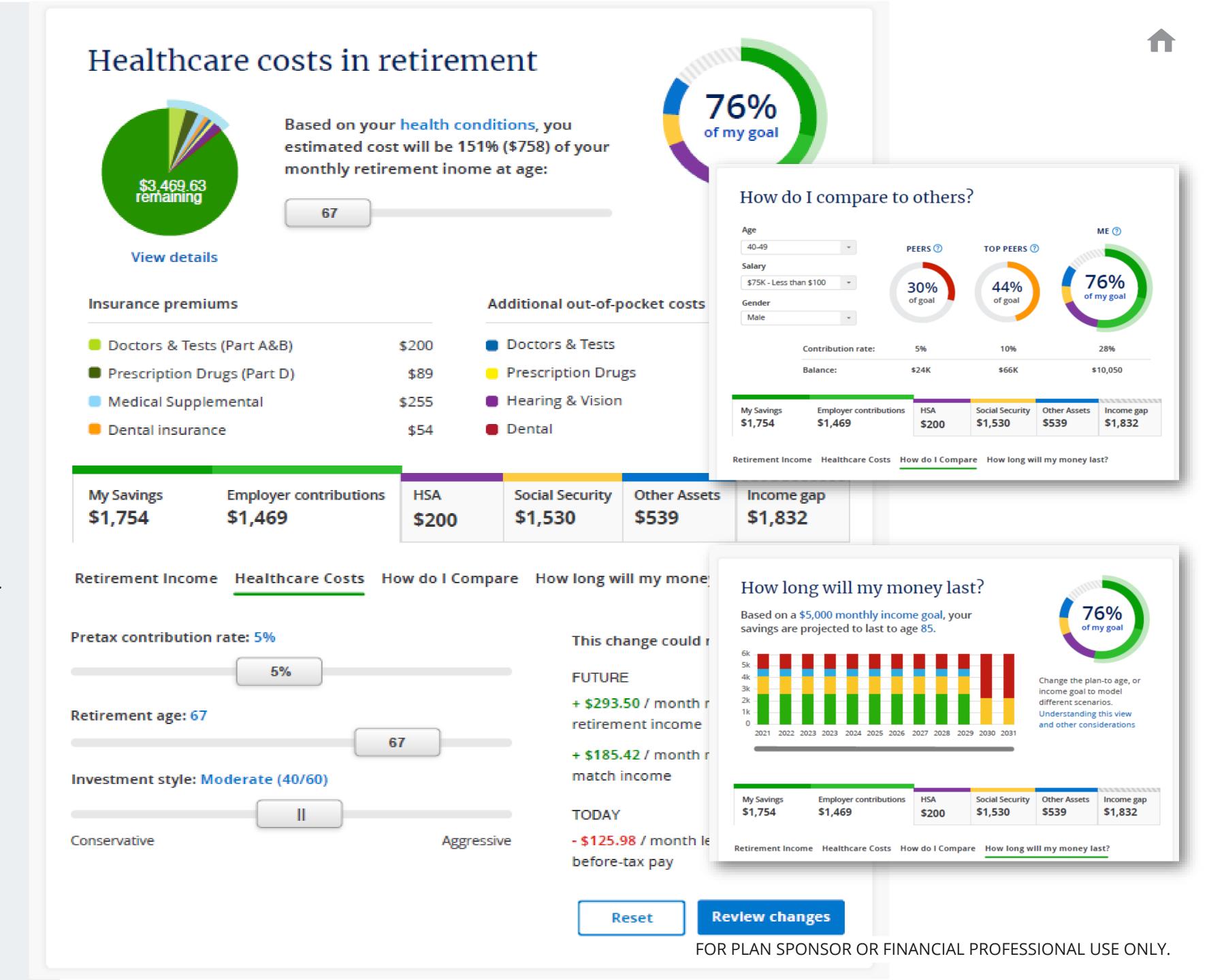
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Optimized for action

- How do I compare to others? for individuals at any age
- Healthcare costs in retirement estimates for those age 35 and over
- How long will my money last? for individuals 50+ to estimate how savings translates to income in retirement

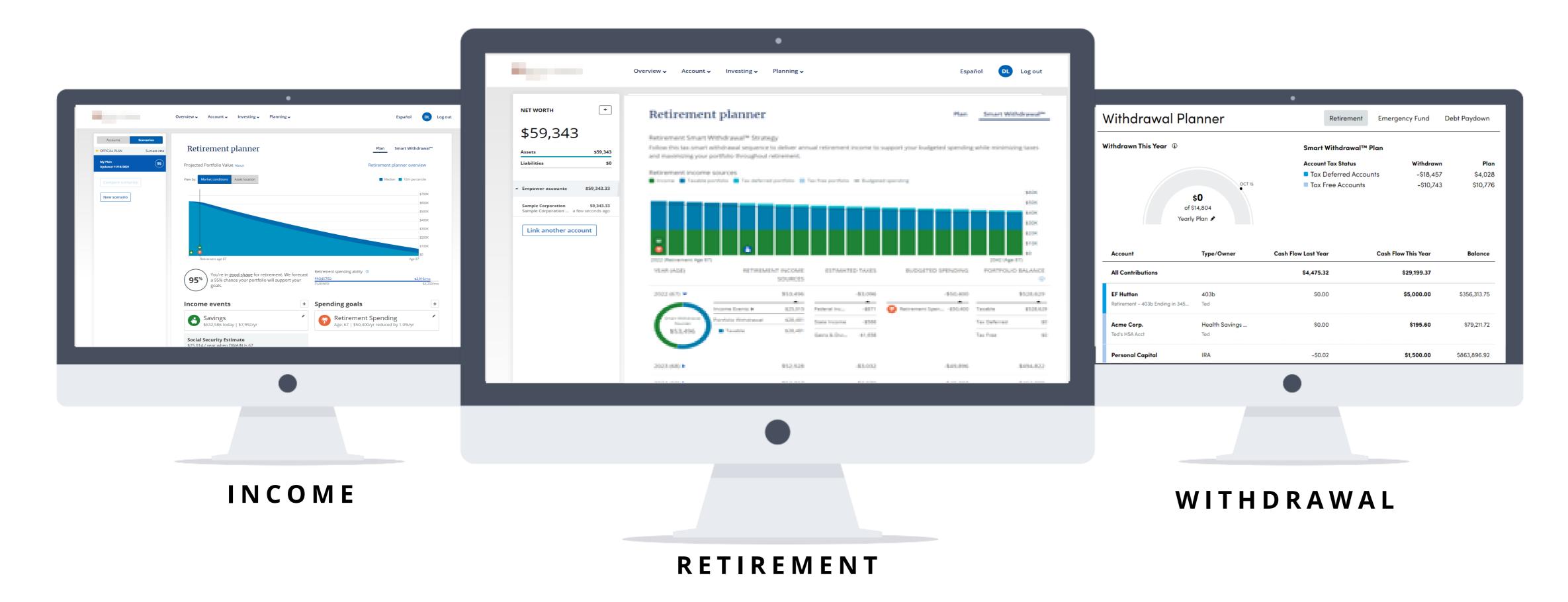
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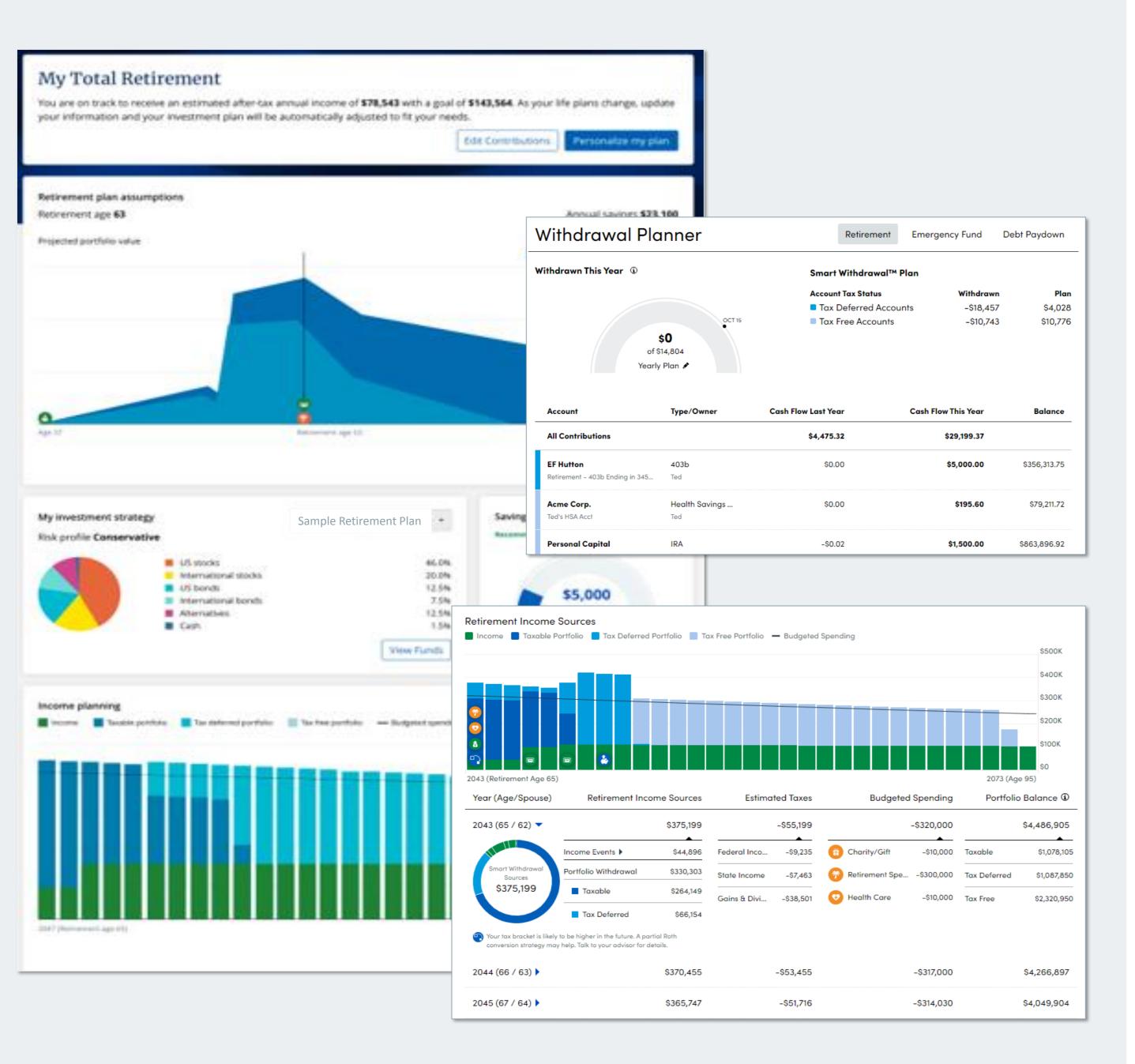


My Total Retirement & advice

Robust planning capabilities through a simple experience



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PERSONALIZED EXPERIENCE

My Total Retirement

PERSONALIZED SAVINGS AND INVESTING ADVICE, MANAGEMENT AND MONITORING

- Customized savings, investment and incomeplanning advice
- Comprehensive planning to meet the unique needs and goals of investors and their households
- Ongoing access to investment adviser representatives

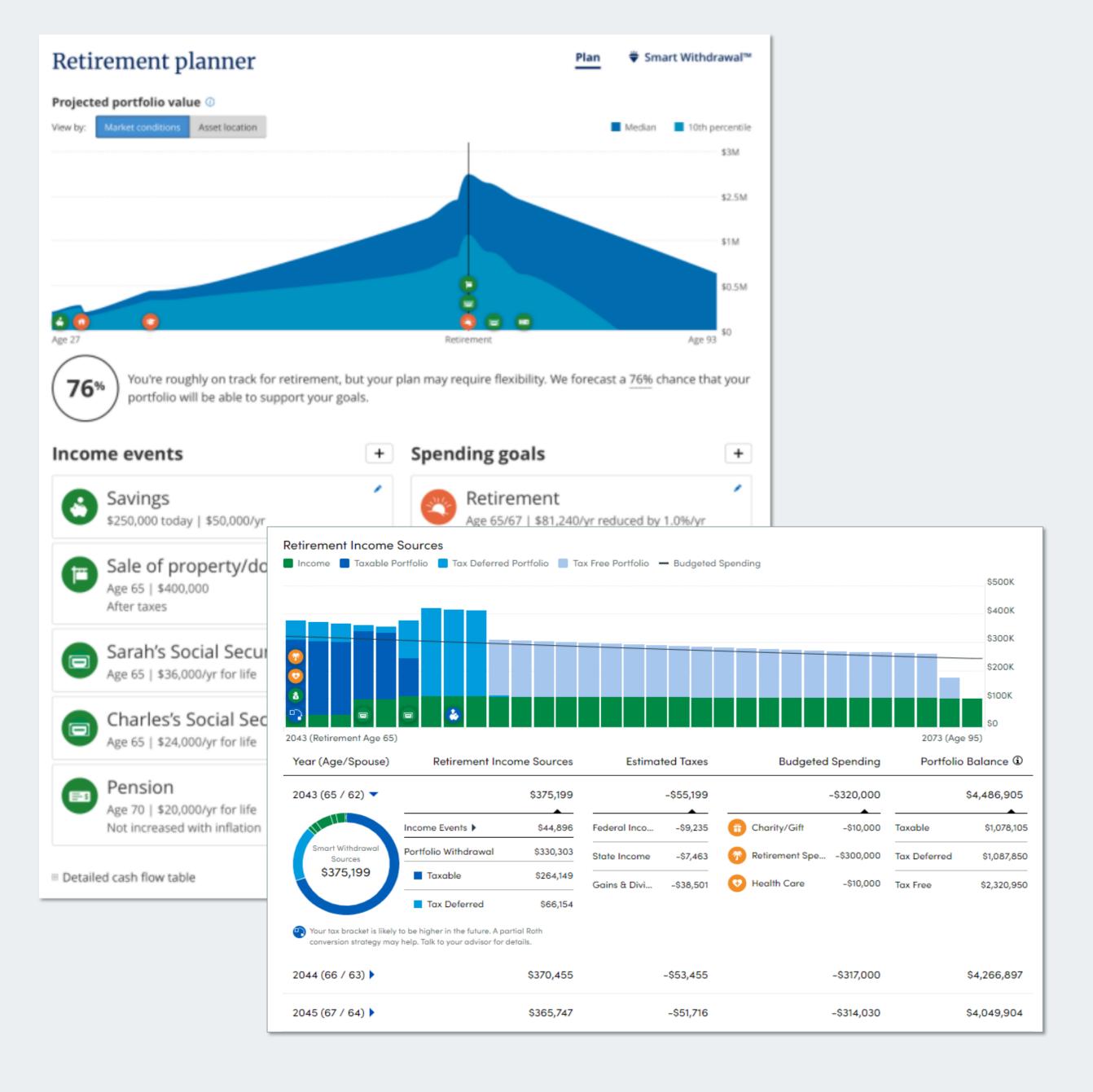
There is no guarantee provided by any party that participation in any of the advisory services will result in a profit.

Online Advice and My Total Retirement are part of the Empower Retirement Advisory Services suite of services offered by Advised Assets Group, LLC, a registered investment adviser.

The advisory services are offered by the named registered investment adviser as defined by the advisory services agreement. Subadvisory services are provided by Advised Assets Group, LLC, an unaffiliated registered investment adviser. The named registered investment adviser may pay some or the entire participant advisory services fees to AAG.

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Retirement planner

COMPREHENSIVE PROJECTIONS BASED ON HOUSEHOLD INCOME AND SPENDING

- Simulations account for more unpredictable variables in an individual's life and household
- Compare and contrast functionality provides modeling and alternative retirement plans
- Spending goals and income events are plotted along an individual's lifetime and feed directly into Smart Withdrawal for My Total Retirement participants

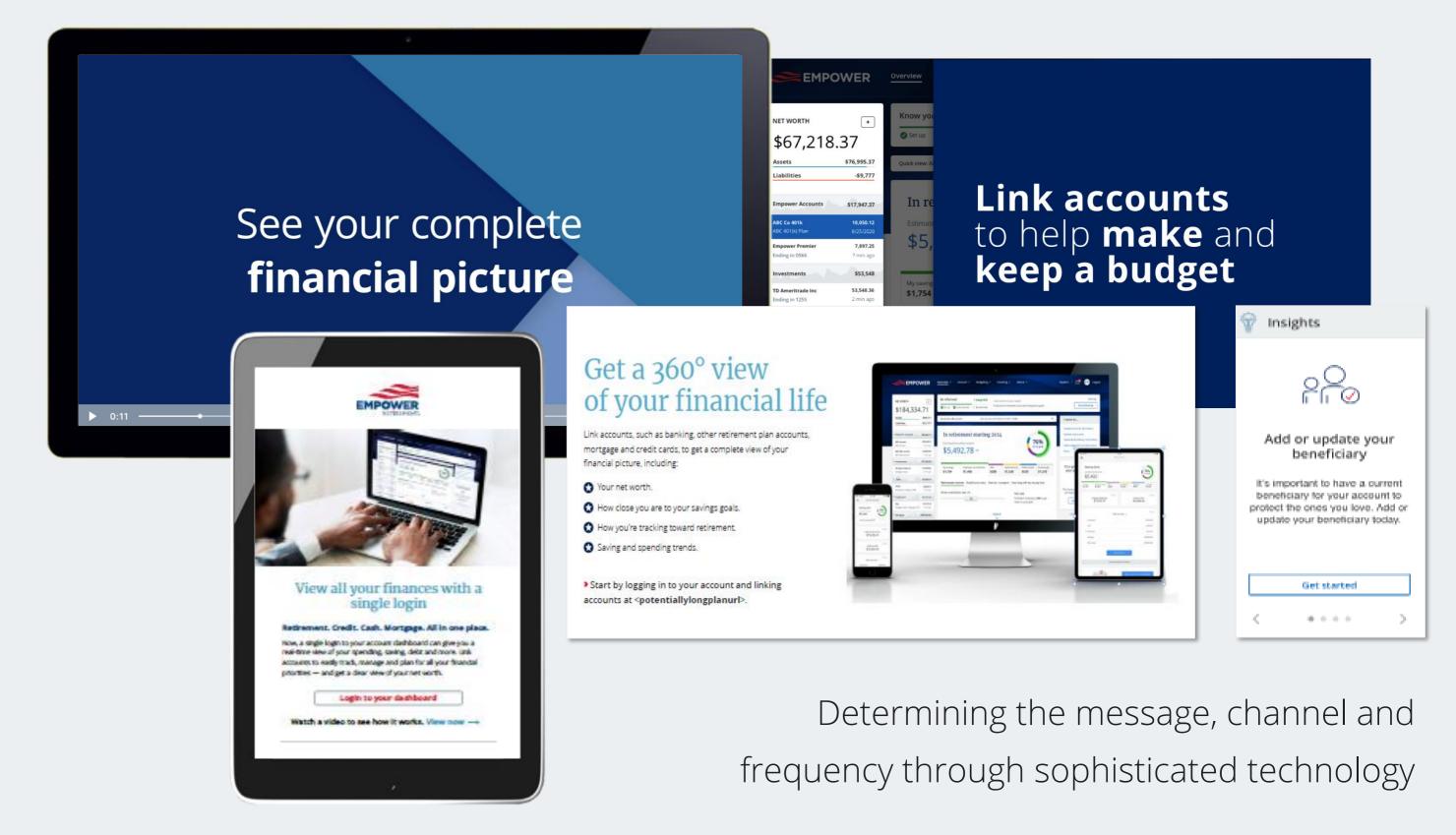
FOR ILLUSTRATIVE PURPOSES ONLY. Not all features are currently available. Some features are under consideration and/or in development. Presented for discussion purposes only; non-binding and subject to change without notice.



Personalized messaging

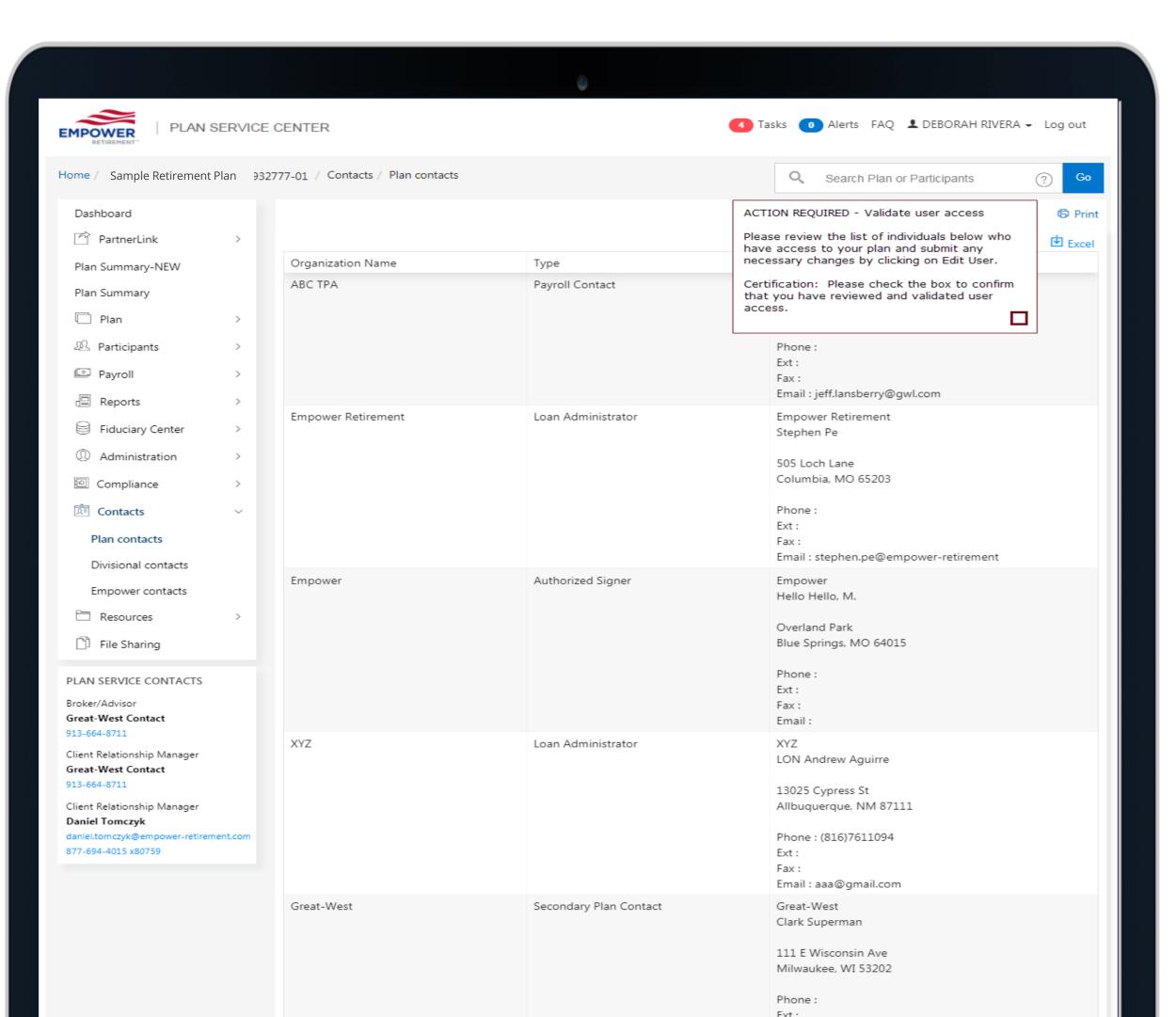
A DYNAMIC APPROACH TO HELP ADDRESS THE NEEDS OF INDIVIDUALS AND THEIR HOUSEHOLDS

- Life stage
- Account holdings
- Investment strategy
- Savings level
- Other needs, as identified





Safeguarding plan access



MAKING IT EASIER TO MANAGE PLAN CONTACTS AND SAFEGUARD PLAN ACCESS

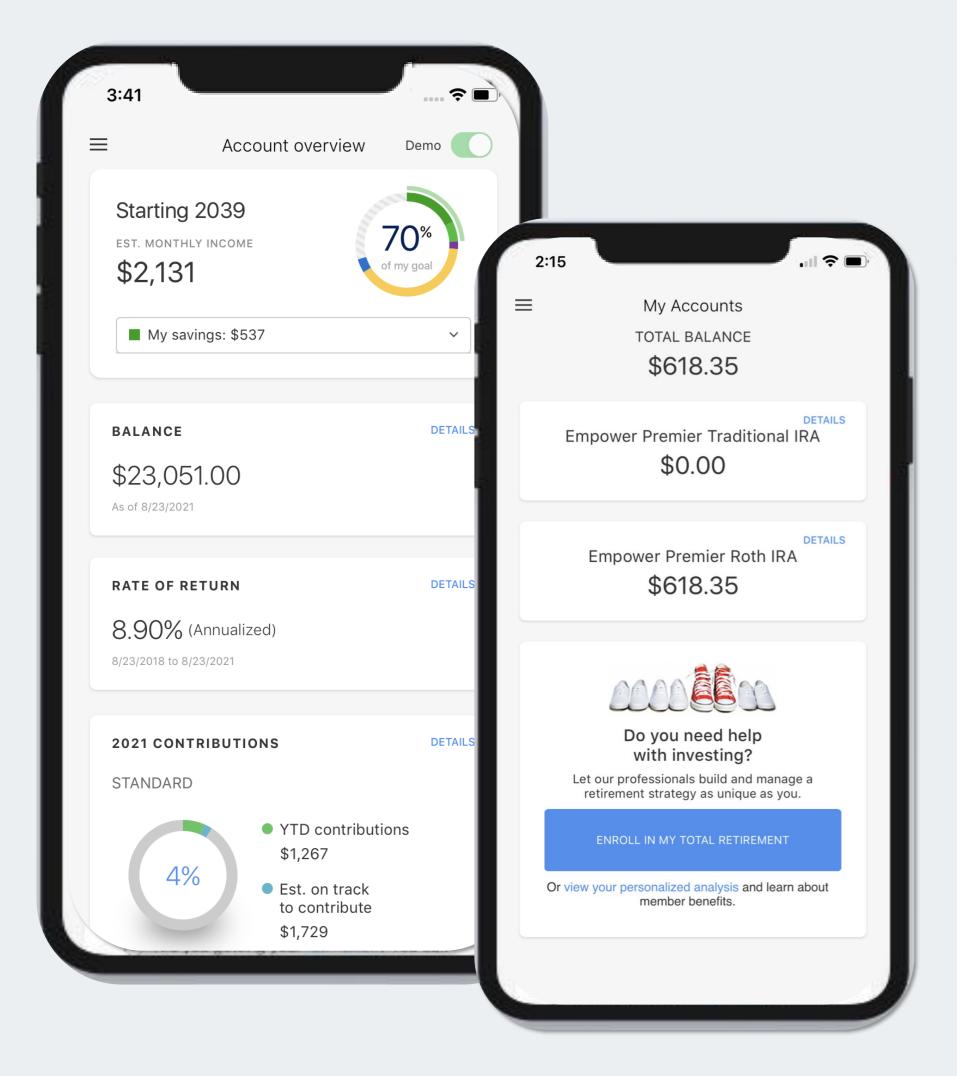
- Manage plan contacts online via the Plan Service Center
- Add, edit and delete plan contacts at your convenience

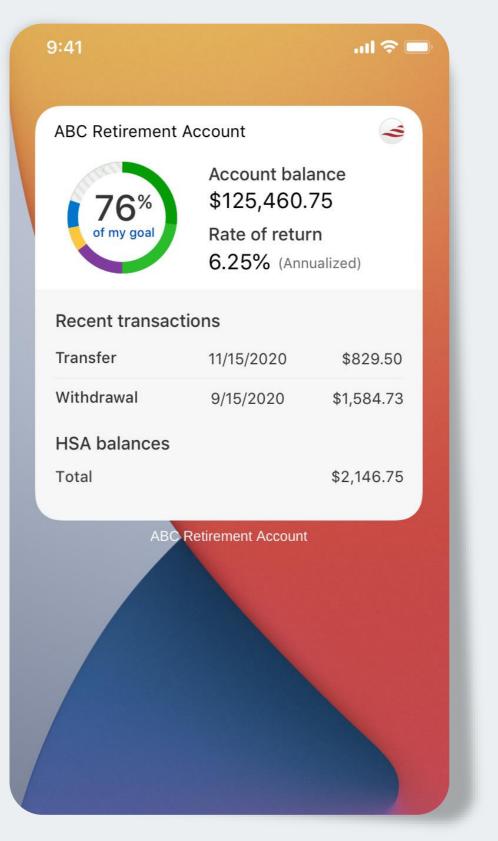
Coming soon! An annual digital certification to safeguard your plan by ensuring only those required to have access, have access

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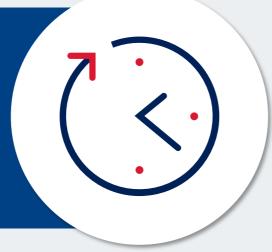






33 SECONDS

The actual time it takes an individual to complete enrollment via the app.¹



INTUITIVE EXPERIENCES

On-the-go technology

ANYTIME, ANYWHERE ACCESS

- Full financial view beyond the retirement plan
- Spanish translation available
- Vital account information displays via widgets without iOS users logging in







¹ Based on enrollment data for the period January 1, 2020 through December 31, 2020.

² Apple Store® app rating and reviews as of August 1, 2021 FOR PLAN SPONSOR OR FINANCIAL PROFESSIONAL USE ONLY.



Thorough Spanish experience

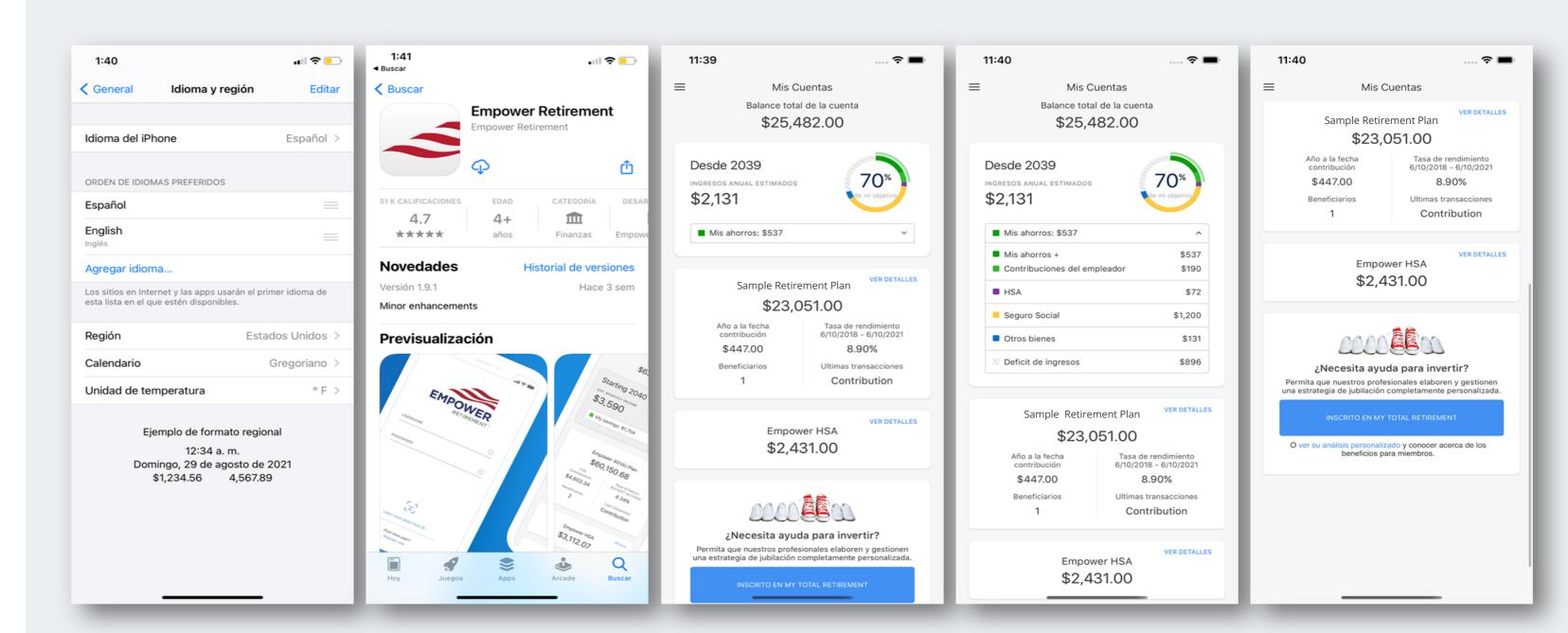
ENGAGING INDIVIDUALS IN THE LANGUAGE MOST FAMILIAR TO THEM

- Mobile app and website translation
- Highly trained Spanish-speaking retirement specialists
- Comprehensive education,
 communications and statements



NOW AVAILABLE!

Spanish translation for iOS and Android



LANGUAGE WITHOUT BARRIERS

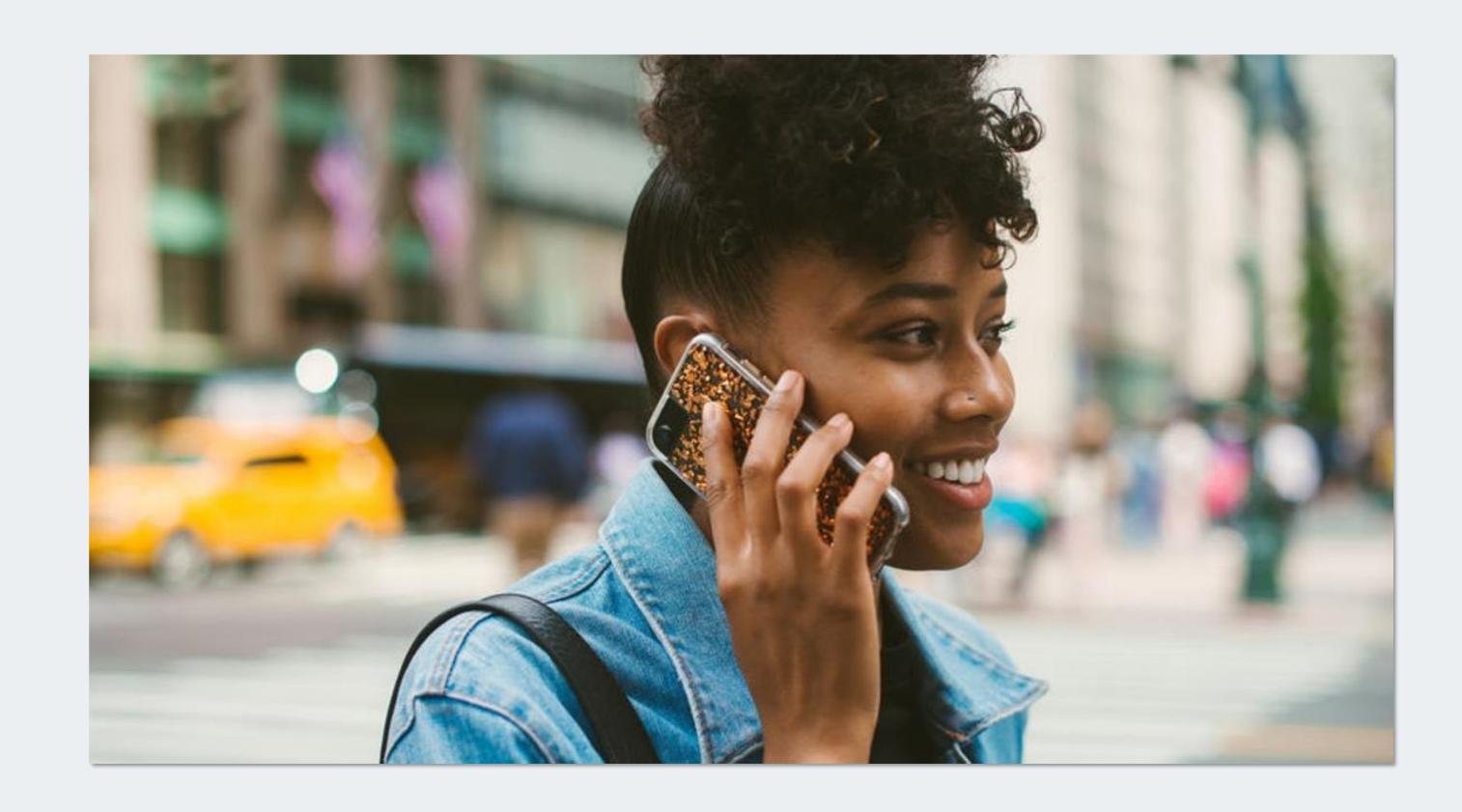
With **43 million** native Spanish speakers in the U.S., Spanish is the most common non-English language spoken in U.S. homes¹



Natural language recognition

IMPROVING CUSTOMER OUTCOMES WITH A SMARTER EXPERIENCE

- Increased security through improved authentication
- Conversational dialogue efficiently routes calls
- Participant sentiments analyzed using emotional intelligence, ensuring customized service





Empower Student Debt Solution

EMPOWER STUDENT DEBT SOLUTION PROVIDES INSIGHTS AND ACTION STEPS

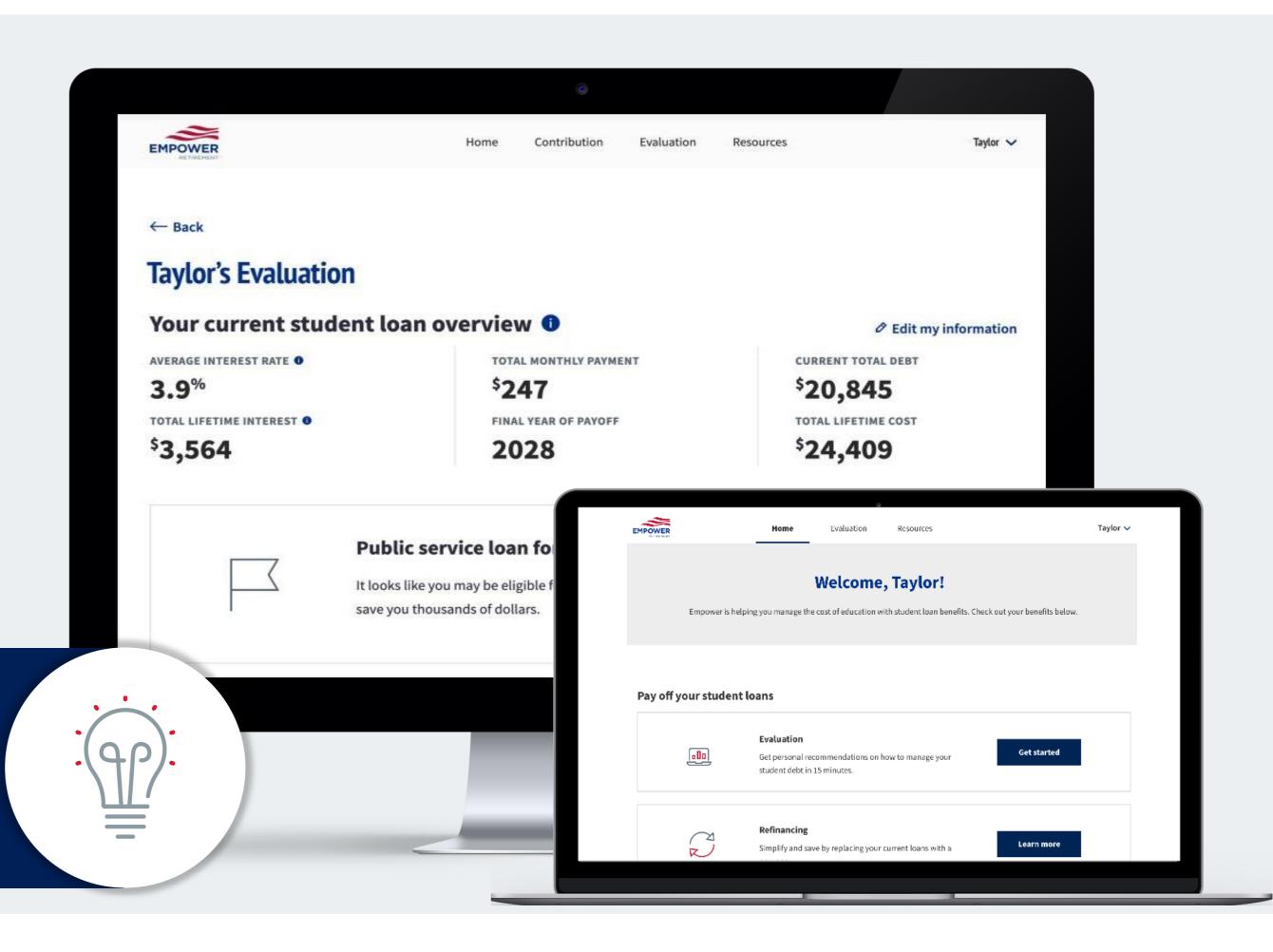
- Student debt evaluation provides a clear picture of current outstanding debt
- Refinancing, restructuring and forgiveness options clearly defined
- Employer contribution services to student debt

A MULTI-GENERATIONAL PROBLEM¹

45 million Americans carry student debt

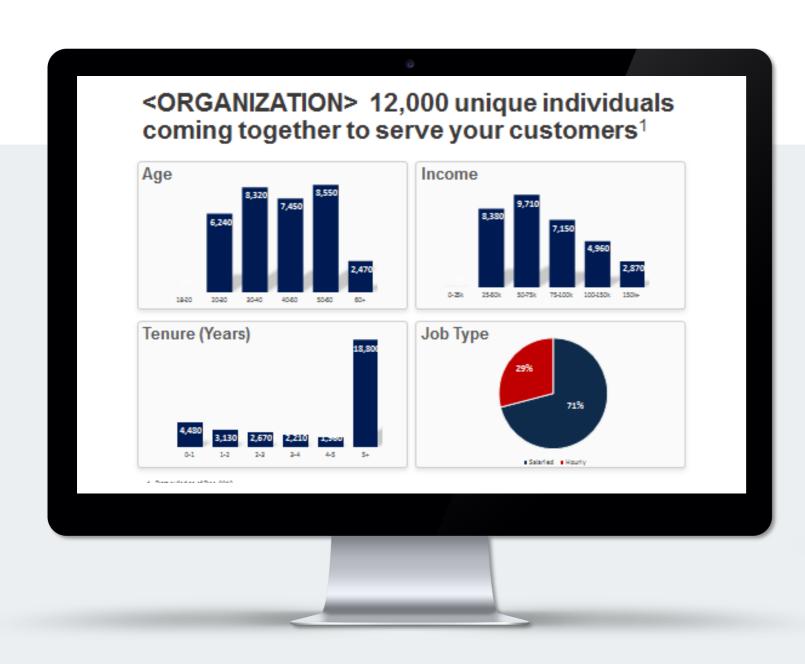
40% are over the age of 40

50% with student debt delay retirement contributions





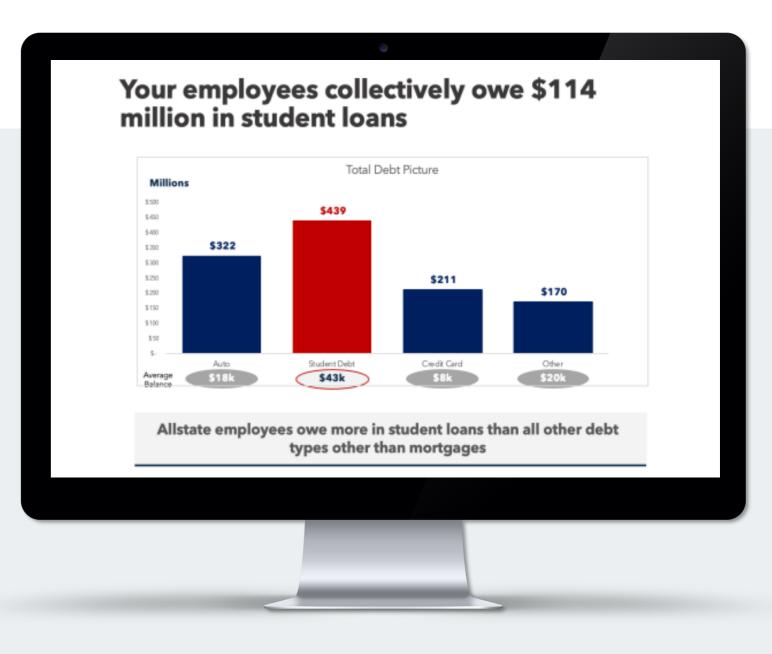
Assessing student debt at your organization



Analysis of student debt within your organization



Anonymized employee student debt data



Total employee student loan savings potential



Achieving financial wellness

AN INDIVIDUAL'S
ENTIRE FINANCIAL LIFE
IN ONE PLACE



Track and manage today and tomorrow's money

PERSONALIZED, FIDUCIARY
ADVICE WHEN AND
HOW IT IS NEEDED



Delivered online, over the phone, in person or virtually A CLEAR PLAN TO
MEET AN INDIVIDUAL'S
EVOLVING NEEDS



Ongoing management and comprehensive financial planning

TOOLS • ENGAGEMENT CAMPAIGNS • WEBINARS • EDUCATIONAL PRESENTATIONS • ONE-ON-ONE CONSULTATIONS • THOUGHT LEADERSHIP



Comprehensive fiduciary advice

Personal

Financial

Dashboard

Comprehensive planning on all financial goals, including college savings, estate planning, insurance and more. Ability to model scenarios that adjust to evolving needs and preferences.

Unique to each individual based on savings progress, outside assets, liabilities, spending and more. Designed to motivate action.

Financial technology
Planning backed by trusted advisers

Best interest point-in-time advice

Financial consultations and fiduciary advice on subjects like savings, investing, account consolidation and withdrawals

Empower Retirement Advisory Services¹

Online advice and the managed account service are part of the Empower Retirement Advisory Services suite of services offered by Advised Assets Group, LLC, a registered investment adviser.

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Point-in-time advice provided by an Empower representative may help [you] [participants] with reviewing investment options, consolidating outside retirement accounts, rollovers and providing retirement investment advice and education relating to financial goals.

The development and ongoing management of a personalized retirement strategy that evolves to meet the changing needs of each individual. Includes strategies on savings and spending in retirement and access to one-on-one support from an investment adviser representative.



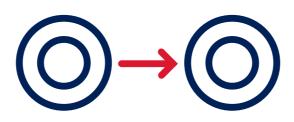
Plan improvement toolkit



Gauge

PSC plan insights averages the workforce Lifetime Income ScoresSM (LIS), benchmarks against others and provides breakdowns of LIS scores by percentage of participants, income source, participants achieving goal, etc.

Plan performance insights provides a comprehensive view of key performance indicators and data trends to drive plan decisions

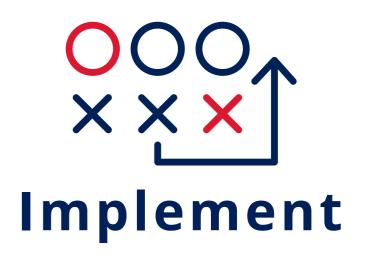


Compare

Empower benchmarking

provides benchmarks against Empower platform data based on various plan attributes that can be parsed by different characteristics

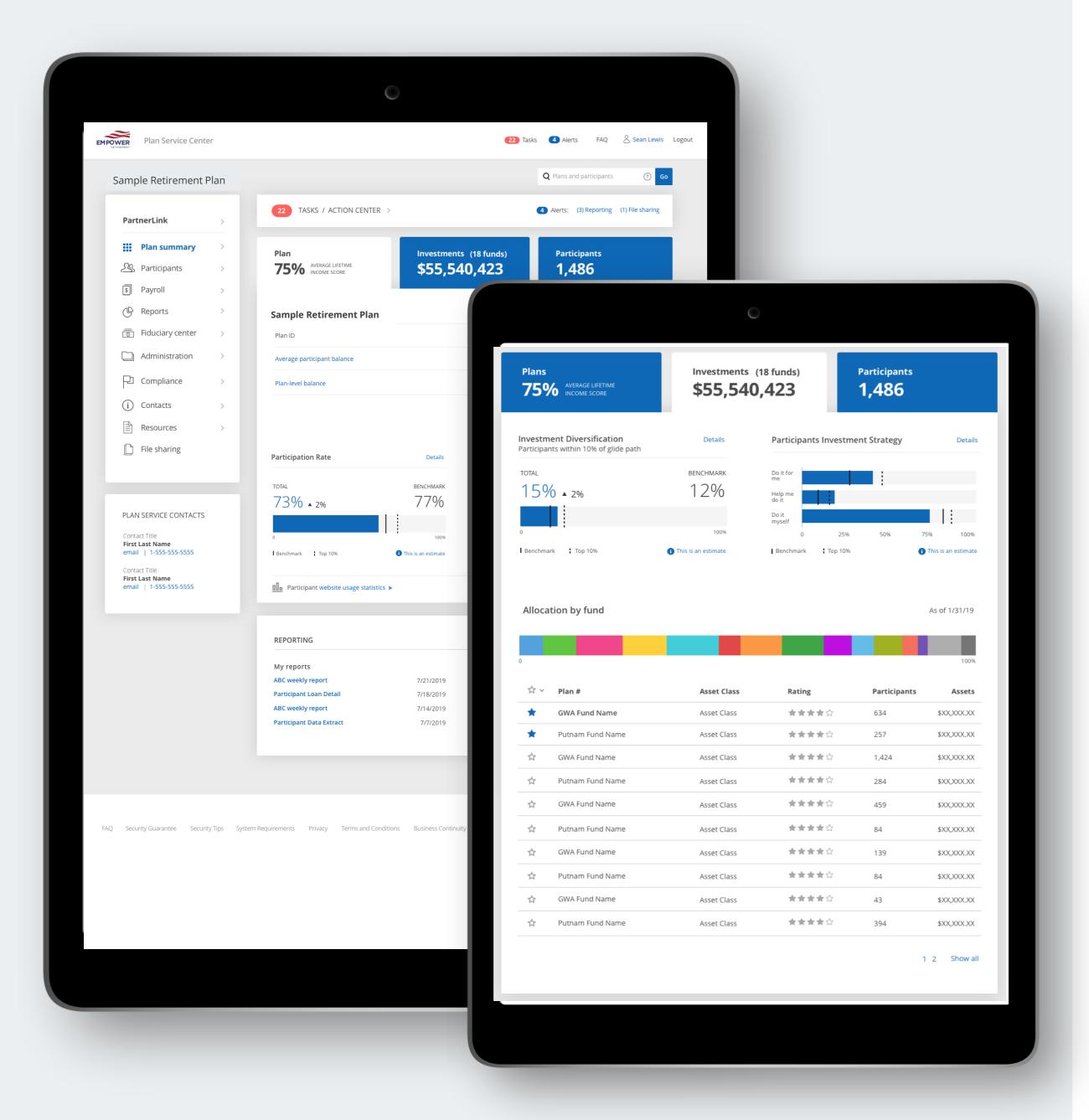
Fiduciary Decisions benchmarking provides insights to help plans fulfill their fiduciary responsibilities, particularly related to value vs. fees for plan services against industry data



Empower PlanVisualizerTM

models the cost of plan design changes and the benefits across age and salary groups to optimize plan design





IMPROVING PLAN PERFORMANCE

Plan analytics



MORE EFFICIENT PLAN MANAGEMENT

Intuitive tools and reporting analytics make optimizing plan design and controlling costs easy



ALL IN ONE PLACE

Dashboard features plan statistics and peer benchmarks with access to service contacts and reporting



ACTIONABLE INSIGHTS

Real-time plan statistics, relevant benchmarks and actionable insights help maximize retirement benefits

Executive Summary

PARTICIPATION RATE

87% of eligible employees have a contribution rate setup as of month end. This matches the benchmark of 87% and is below the top 10% of peers by 8%.

PARTICIPATION RATE 12/31/2017 12/31/2018 12/31/2019 9/30/2020

CONTRIBUTION RATE

9.4% is the average contribution rate setup for

and is below the top 10% of peers by 1.3%.

9.3%

participants that have a contribution rate setup as of

CONTRIBUTION RATE

9.5%

month end. This is above the benchmark by 1.4%

AVERAGE BALANCE

\$92,441 \$232,294

\$134,781 is the average account balance for all participants that have a balance as of month end. This is above the benchmark by \$42,340 and is below the top 10% of peers by \$97,513.

AVERAGE BALANCE \$125,923 \$113,515 \$135,323 \$134,781

FOR FINANCIAL PROFESSIO

Plan #: 194549-01

The participation rate represents the percent of eligible employees participating in the plan; this figure is derived by dividing the total number of contributing participants by the total number of eligible employees.

YOUR PARTICIPATION RATE IS This matches the benchmark of 87% and is below the top 10% of peers by 8%.

> # OF ELIGIBLE EMPLOYEES PARTICIPATING Participating

Never participated and without a balance Never participated but with a balance

Particpated previously

Not participating

As of 9/30/2020 PARTICIPATION RATE 12/31/2018 9/30/2020 85% 87%

PARTICIPATION BY MONEY TYPE

After-tax 0%

Plan performance insights

COMPARE KEY PERFORMANCE INDICATORS TO BENCHMARKS

FURTHER ANALYZE DEMOGRAPHICS TO GAUGE TARGETED ACTION

MEASURE MEANINGFUL DATA POINTS TO DRIVE DECISIONS AND SPOT TRENDS

25



Prioritizing security



SECURITY GUARANTEE: PROTECTION FROM DAY ONE

We will **restore losses** from your participants' accounts that occur as a result of unauthorized transactions that occur through no fault of their own.

HIGH PRIORITY: PROTECTING CUSTOMERS

Data security and cybersecurity ranks as the **number one factor** when selecting a recordkeeper.¹



1. Cerulli Associates, in partnership with the Investments & Wealth Institute and the Financial Planning Association® Q2 2019 survey FOR PLAN SPONSOR OR FINANCIAL PROFESSIONAL USE ONLY.

CYBERSECURITY

MODERN PLATFORM

SOC 2 + SECURITY TESTING

THIRD-PARTY VALIDATION

CLOUD TECHNOLOGY

ROBUST DISASTER RECOVERY

For more information regarding account security and the Security Guarantee's conditions, visit empowermyretirement.com and click on *Security Guarantee* at the bottom of the page.





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